

## **Peer-To-Peer Lending - CRED Mint**

### **Why in news?**

Fintech platform CRED has recently announced the launch of a peer-to-peer (P2P) lending feature called CRED Mint.

### **What is P2P lending?**

- An alternative method of financing where individuals obtain loans directly from other individuals.
- Take place via an online platform that matches lenders with borrowers.
- No role for financial institutions as the middlemen.
- Also known as “social lending” or “crowd lending.”

### **What is the benefit?**

- The interest rates on the lakhs of rupees of savings lying idle in bank accounts are low and do not even beat inflation.
- This is an erosion of wealth.
- So, P2P lending facilitates an investment opportunity that essentially converts savings to investments to earn better returns.

### **What are the associated risks?**

- Risks of non-repayment of loans.
- Unsecured form of loan. No guarantee put up by the borrower for the lender to redeem in case of a default.
- However, the unsecured nature is also the reason behind the high return on investment compared to other debt instruments.

### **How is it in India?**

- In 2017, the RBI had brought P2P lending under its regulatory purview.
- There were more than 20 P2P lending players in the market at that time.
- But RBI's regulations ensured that only the serious ones (with firm business models) remained in the sector.
- LiquiLoans, LenDenClub and Rupee Circle are some of the licensed P2P lending non-banks in India.

## What is CRED?

- CRED is a Bengaluru-based startup that began as a credit-card repayment platform.
- It then expanded its offerings, including rent payments and personal loans.
- About 25-30% of all credit card bill payments in India are happening through CRED.

## What is CRED Mint?

- CRED Mint is CRED's first community-driven product.
- It will enable CRED members to earn interest on idle savings by lending to other high-trust members.
- For this, CRED has tied up with RBI-approved non-banking financial company (NBFC) Liquiloans.

## How does CRED Mint work?

- Users 'invest' their 'savings' in a capital pool that will then be used for lending to other customers of CRED who seek personal loans.
- Members can put between Rs 1 lakh and Rs 10 lakh of their capital to the lending pool.
- The invested money will be routed directly to an escrow account held by CRED's NBFC partner, Liquiloans.

An escrow account is a third-party account where funds are kept on behalf of two parties who are in the process of completing a transaction.

- It will then be diversified across 200+ borrowers on average.
- Investments made in CRED Mint will be lent out through CRED Cash.
- CRED Cash is a lending product created for high-trust CRED members, in partnership with licensed banks and NBFCs.
- Investors can request withdrawal, partially or in full, at any time with no penalty.
- The withdrawal process will completely be online.
- The money with interest (for the period invested) will be returned to the investor within a working day.

Investors will earn interest of around 9% per annum.

Borrowers will pay interest at a rate of 12-13% per annum.

## What is CRED's role in this?

- The risks in P2P lending are reduced with reliance on a community of high trust individuals.
- So, CRED will analyse potential borrowers and provide a database of creditworthy people who can be targeted for loans.
- It will make a commission for this.

**Source: The Indian Express, Economic Times, Business Line**

