

## Quarter II - Earning Growth

### What is the issue?

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- There has been some earning recovery in the 2<sup>nd</sup> quarter, but profitability has been low.

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- There is also no clear consensus on the growth estimates.

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### What are the statistics?

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- The July-September 2017 earnings of India Inc were muted as companies struggled to adjust to the GST that rolled out on July 1.

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- While revenue growth was the second best in 3 years, profitability proved to be a major concern.

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- Combined net profit for 1,852 companies declined by 2.6% even as revenue grew by 8.7% year on.

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- **Contributing Sectors** - Notably, the financial and energy sectors propped up the overall numbers.

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- Excluding them, the revenue growth was just 6.9% and net profits plummeted due to increasing raw material and employee costs.

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- **Large Firms** - A further disaggregation of the data reveals that large-cap companies did better than the small- and mid-sized ones.

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- A strong performance by companies in refining, finance, automobiles and metals has contributed to this.

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- This is also an indication that large firms were also able to withstand

demonetisation and the GST better.

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- Also, the combined net profit of Nifty 50 companies was up 12.1% during this quarter (2<sup>nd</sup>) as against a 0.3% decline in the 1<sup>st</sup> quarter.

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- Notably, Nifty companies account for 80.1% of the net profits of the entire sample, up from 78.8% a year ago.

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### **What were the positives?**

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- Bank slippages were lower during the second quarter of this financial year and non-performing assets did not rise much.

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- **Restocking** - Consumer businesses such as automobiles also recovered from the lows of the April quarter.

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- This was due to distributors and dealers restocking after the implementation of the GST to target an early festive season.

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- **Revised Estimates** - The earnings season also saw analysts raising their consensus estimates of Nifty stocks to around 10% for 2017-18.

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- This was a surprising change from the sharp cuts to consensus earnings every quarter in the recent past.

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- Notably, the number of Nifty companies that missed their estimates fell to its lowest in the last three years.

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### **What are the concerns?**

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- The past 3 years have seen ambitious forecasts at the beginning of the year followed by sharp cuts as the year progressed.

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- While some are projecting strong earning growth ahead, not all analysts agree.

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- Rather, an early Diwali, GST and a weak base is thought to be driving the trend rather than actual growth.  
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- Notably, some brokerages have already scaled down their earnings estimated by about 25-30% from the consensus estimate.  
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- While the upgrades in consensus earnings in the 2<sup>nd</sup> quarter have seen the stock market rally, the latest concerns leave the market vulnerable.  
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**Source: Business Standard**

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